

DAWOOD EQUITIES LIMITED

Quarter Ended March 31, 2023 (Un-Audited) A R T E R

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2023



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Our Vision

Our vision is to be leader of "Brokerage industry" in Pakistan with a passion to endeavor maximum business opportunities. We strive to deliver results and perform to the highest standards.

Our Mission

Our mission is to become a competitive, dynamic and growing brokerage house that provides competitive services, identifies investment opportunities and developers research based data and information.



Company Information

Board of Directors Mr. Junaid Dada (Chairman) / (Independent Director)

Abdul Aziz Habib (Chief Executive)

Mr. Khalid Yousuf (Non executive Director) Mr. Areeb Shujaat (Non executive Director) Ms. Sobia Saif (Non executive Director)

Syed Muhammad Abbas (Independent Director)

Member

Chairman

Mr. Saifullah (Non executive Director)

Chief Financial officer & Company Secretary Mr. Salman Yagoob

Audit Committee

Syed Muhammad Abbas Chairman Mr. Khalid Yousuf Member

Ms. Sobia Saif

HR & R Committee Syed Muhammad Abbas

Abdul Aziz Habib (Chief Executive)
Mr. Areeb Shujaat Member

External Auditor M. Yousuf Adil & Company (Chartered Accountants)

Internal Auditor Reanda Haroon Zakaria & Company (Chartered Accountants)

Legal Advisor Rauf & Ghaffar Law Associates

Bankers Albaraka Bank (Pakistan) Limited

Bank Al Habib Limited MCB Bank Limited
Habib Metropolitan Bank Limited The Bank of Khyber

Bank Al Falah Limited Bank Company Bank Comp

Bank Al Falah Limited Bank Islami Pakistan Limited
United Bank Limited Meezan Bank Limited

Website www.dawoodequities.com

Registered Head Office 17th Floor - Saima Trade Towers-A,

I.I. Chindrigar Road, Karachi.

Phone No. 021-32271881-1883, Fax No. 021-32275086

PSX Registered Branch Office

Hyderabad Branch

Office No. 07, Mezzanine Floor, Auto Bhan Tower Auto, Auto Bhan Road, Latifabad No. 3, Hyderabad.

Tel: +92-22-3411027

Room 409-410, 4th Floor, New Stock Exchange Building, Stock Exchange Road, Karachi.

Phone No. 021-32418874, 32460744 Fax No. 021-32418873 Bantavangar Branch

Commercial Shop No. 2, Plot No. C-10, Bantavanagar, Liquatabad, Karachi.

Contact no: 021-34920630.

PSX Branch-2 Faisalabad Branch

Room 806, 8th Floor, New Stock Exchange 5th Floor, State Life Building, Liaquat Road, Building, Stock Exchange Road, Karachi. Faisalabad.

PMEX Registered Branch Office

Sarghoda Branch

PSX Branch-1

Office No. 134, First Floor, Al- Rehman Plaza

Unversity Road, Sarghoda

Faisalabad Branch

5th Floor, State Life Building, Liaquat Road,

Faisalabad.

Share Registrar F.D Registrar Services (Pvt) Ltd

1705 17th Floor, Saima Trade Tower-A,

I.I. Chundrigar Road, Karachi. Phone No. 021-35478192-93, 32271905

Fax. 021-32621233



DIRECTORS' REPORT TO THE MEMBERS

Dear Shareholders

On the behalf of Board of Directors of Dawood Equities Limited (DEL), we are pleased to present herewith the unaudited financial statements for the third quarter ended March 31, 2023.

FINANCIAL PERFORMANCE

During 9 month-FY23, the total revenue amounting to 51.67 million versus total revenue of PKR 88.21 million in the same period last year. Total revenue of DEL decreased as a result of lower activity / volumes at the stock exchange resulted in decrease in trading commission from individual and corporate clients as compared to same period last year. During the period, Administrative expenses increased by 5.26% as compared to the same period last year. The equity of your Company as at the balance sheet date is PKR 259.78 million which translates into book value per share of PKR 9.45.The summary of Financial Results is as follows:

	March 31, 2023 Rupees	March 31, 2022 Rupees
Operating Revenue	51,676,247	88,210,609
Operating Profit	33,317,786	61,631,285
Administrative Expenses	33,374,881	31,706,329
Profit / (Loss) after tax	(16,070,393)	16,269,384
Earnings / (Loss) per share basic and diluted	(0.58)	0.59

Junaid Dada Chairman

Karachi: April 27, 2023

Abdul Aziz Habib
Chief Executive Officer



ڈائریکٹرز کی رپورٹ:

محترم خصص يافتكان

داؤدا کوئیٹرلمیٹل (DEL) کے بورڈ آف ڈائر کیٹرز کی جانب ہے، ہم 11 مارچ 2023 کوئتم ہونے والی نومان کے لئے مالی صابات پیش کرتے ہوئے خوشی محسوں کرتے ہیں۔

مالياتى كاركردكى

90 و FY23 کے دوران بکل آمدنی 51.67 ملین تھی جوکہ گذشتہ سال کی ای مدت میں 88.21 ملیز وپ کی کل آمدنی تھی۔اشاک ایک بیٹی میں کمی سرگری المجم کے نیتیے میں ڈی ای ایل کی کل آمدنی میں کی واقع ہوئی۔اس عرصے کے دوران انتظامی اخراجات میں گزشتہ سال کی ای مدت کے مقالبے میں افرادی اور کارپورٹ کائنٹس کے تنبارتی میں کی واقع ہوئی۔اس عرصے کے دوران انتظامی اخراجات میں گزشتہ سال کی اس مدت کے مقالبے میں آجہ کہ کی گئی کی اس کو بیٹی کی ایکویٹی کا مجانی کی ایکویٹی کا مجانی کی ایکویٹی کی کی ٹیسٹر بک و ملیویٹس ترجمہ کرتی ہے۔ مالیاتی نتائج کا فلاصر حسب ذیل ہے۔

	31 ارچ2023ءروپے	31 مارچ2022 وروپے
بنگ آمدنی	51,676,247	88,210,609
بنگ منافع	33,317,786	61,631,285
را خراجات	33,374,881	31,706,329
لِيُس منافع/(نقصان)	(16,070,393)	16,269,384
ئرآ مدنی نبیادی اورمعتدل	(0.58)	0.59

عبدالعزيز حبيب چيف ايگزيکيلو آ فسر

حنیدڈاڈا چیئر مین

کراچی:27اپریل2023ء



CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED) AS AT MARCH 31, 2023

		(Un-audited) March 31,	(Audited) June 30,
	Note	2023 (Rupees)	2022
ASSETS	Note	(Kupees)	,
Non Current Assets			
Property and equipment	6	9,103,934	9,849,536
Right of use asset		1,934,599	2,381,047
Intangible assets		6,000,000	6,000,000
Investment property		4,880,218	5,147,874
Long term deposit Deferred tax asset		1,887,500 29,767,589	1,887,500 34,767,589
Deferred tax asset			
Current Assets		53,573,840	60,033,546
Short term investments	7	47,988,669	84,763,095
Trade debts		189,239,529	174,399,496
Receivable against margin finance		5,676,652	4,154,375
Advance deposits and prepayments		18,000,615	20,185,131
Other receivables Taxation - net		18,745,914	15,803,106 6,032,103
Cash and bank balances	8	11,985,189 25,268,677	7,286,509
cash and sum summers	J	316,905,245	312,623,815
Total Assets		370,479,086	372,657,361
EQUITY AND LIABILITIES			
EQUITY Authorized Share Capital			
30,000,000 Ordinary shares of Rs.10 each		300,000,000	300,000,000
Share capital		274,965,000	274,965,000
Reserves		(15,189,733)	4,714,411
		259,775,267	279,679,411
		239,773,207	2/9,0/9,411
Non Current Liabilities			
Rental deposits		25,000	25,000
Lease liability		1,507,086	1,926,477
Current Liabilities		1,532,086	1,951,477
Trade and other payables		55,493,568	38,247,943
Unclaimed dividend Short term running finance facility		230,336 52,592,042	230,336 52,002,265
Current portion of lease liability		560,000	545,929
Provsion for taxation		295,787	
		109,171,732	91,026,473
Total Equity and Liabilities		370,479,086	372,657,361
Contingencies and commitments	9		

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.









CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2023

		Nine Month Ended		Quarter Ended		
		March 31,	March 31,	March 31,	March 31,	
		2023	2022	2023	2022	
	Note		Rup	ees		
Gross revenue		51,676,247	88,210,609	16,213,929	37,578,450	
Commission to agents and dealers		(18,358,461)	(26,579,324)	(5,511,609)	(9,345,446)	
Net revenue		33,317,786	61,631,285	10,702,320	28,233,004	
Capital gain on disposal of investments - net		2,163,433	3,338,202	1,069,768	1,067,259	
Profit / (Loss) on remeasurement of investmer carried at fair value through profit and loss	nts	(4,036,467)	11,200,355	(510,693)	(3,904,299)	
carried at tail value tillough profit and toss		31,444,752	76,169,842	11,261,395	25,395,964	
Administrative expenses		(33,374,881)	(31,706,329)	(10,128,608)	(11,038,446)	
•		(1,930,129)	44,463,512	1,132,787	14,357,518	
Other operating charges		(5,818,750)	(21,896,945)	· · ·	(266,187)	
Other operating income		1,489,891	1,531,007	409,055	573,369	
Financial charges		(4,515,618)	(855,597)	(2,054,961)	(635,156)	
Profit before taxation		(10,774,606)	23,241,977	(513,119)	14,029,543	
Taxation-net Deffered tax income reversal		(295,787) (5,000,000)	(6,972,593)	(110,020)	(2,470,093)	
Profit after taxation		(16,070,393)	16,269,384	(623,140)	11,559,450	
Earning per share -Basic and Diluted		(0.58)	0.59	(0.02)	0.42	

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive

Director



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME(UNAUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2023

	Nine Month Ended		Quarter	Ended	
	March 31,	March 31,	March 31,	March 31,	
	2023	2022	2023	2022	
		Rupe	es		
Profit for the period Other comprehensive income	(16,070,393)	16,269,384	(623,140)	11,559,450	
Net unrealised (loss) / gain on re-measurement of investments classified as financial assets at fair value through other comprehensive income	(3,833,750)	(18,420,585)	257,599	(2,131,307)	
assets held at fair value through					
other comprehensive income	(3,833,750)	(18,420,585)	257,599	(2,131,307)	
Total comprehensive income / (loss)	(19,904,144)	(2,151,201)	(365,541)	9,428,144	

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive



CONDENSED INTERIM STATEMENT CASHFLOWS (UNAUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2023

		March 31, 2023 (Rupe	March 31, 2022
A.	CASH FLOWS FROM OPERATING ACTIVITIES	(кирс	cs)
	Profit / (Loss) before taxation	(10,774,606)	23,241,977
	Adjustment for non cash items:		
	Depreciation- PPE	1,416,352	1,115,601
	Depreciation- Investment Property Amortization-ROUA	267,657 446,448	267,657 446,446
	Loss on remeasurement of investment	4,036,467	(11,200,355)
	Gain on sale of property and equipment	(4,350)	(11,200,555)
	Capital gain on disposal of investment	(2,163,433)	(3,338,202)
	Dividend income	(313,800)	(779,039)
	Bank profit	(908,263)	(923,626)
	Interest expense on finance lease	134,680	165,881
	Provision for expeced credit losses	4,928,750	-
	Financial charges	4,380,938 1,446,841	855,597 9,851,936
	(Increase) / decrease in current assets		
	Trade debts	(19,768,783)	(31,474,739)
	Other receivables	(2,942,808)	(2,654,335)
	Receivable against MF	(1,522,277)	(5,235,804)
	Trade deposits and short term prepayments	2,184,516 (22,049,352)	14,541,831 (24,823,047)
	(Decrease) / increase in current liabilities	(22,012,002)	(21,025,017)
	Trade and other payables	17,245,625	23,585,401
		(3,356,887)	8,614,290
	Taxes paid	(6,271,861)	(3,123,730)
	Financial charges paid	(4,017,185)	(855,597)
		(10,289,046)	(3,979,327)
	Net cash (used in) / generated from operating activities	(13,645,933)	4,634,962
В.	CASH FLOWS FROM INVESTING ACTIVITIES		
	Purchase of property and equipment	(715,730)	(2,588,828)
	Purchase of Intangible Asset	-	-
	Proceeds from sale of property and equipment	4,350	
	Disposal / (Purchase) of investments - net	31,067,642	(18,399,872)
	Bank profit received	908,263	923,626
	Dividend received	313,800	779,039
	Net cash generated / (used in) from investing activities	31,578,324	(19,286,034)
С.	CASH FLOWS FROM FINANCING ACTIVITIES		
	Lease rentals paid	(540,000)	360,000
	Net cash generated / (used in) from investing activities	(540,000)	360,000
	Net (decrease) / increase in cash and cash equivalents (A+B+C)	17,392,392	(14,291,071)
	Cash and cash equivalents at the beginning of the period	(44,715,756)	13,575,366
	Cash and cash equivalents at the end of the period	(27,323,364)	(715,705)
	CASH AND CASH EQUIVALENTS		
	Cash and bank balances	25,268,677	44,890,549
	Bank overdraft	(52,592,042)	(45,606,254)
		(27,323,364)	(715,705)

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive

Director



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY(UNAUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2023

:		Reserves				
		Capital		Revenue		
	Issued, subscribed and paid up capital	(Loss)/gain on remeasurement of AFS investment	Share premium	Accumulated profit	Sub-Total	Total Equity
Balance as at July 01, 2021	249,965,000	6,489,781	74,973,750	(38,364,005)	43,099,526	293,064,526
Profit for the period ended Loss on re-measurement of investment available for sale at par value		(18,420,585)		16,269,384	16,269,384 (18,420,585)	16,269,384 (18,420,585)
Bonus Issue @ 10% per ordinary shares	25,000,000		(25,000,000)		(25,000,000)	
Balance as at March 31, 2022	274,965,000	(11,930,804)	49,973,750	(22,094,621)	15,948,325	290,913,325
Balance as at July 01, 2022	274,965,000	(16,497,891)	49,973,750	(28,761,448)	4,714,411	279,679,411
Loss for the period ended				(16,070,393)	(16,070,393)	(16,070,393)
Loss on re-measurement of investment available for sale at par value		(3,833,750)			(3,833,750)	(3,833,750)
Balance as at March 31, 2023	274,965,000	(20,331,641)	49,973,750	(44,831,841)	(15,189,733)	259,775,267

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive

Director



NOTES TO THE FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTH PERIOD ENDED MARCH 31, 2023

1. NATURE AND STATUS OF BUSINESS

Dawood Equities Limited (the Company) was incorporated in Pakistan as an unquoted public limited company on May 3, 2006 under the Repealed Companies Ordinance, 1984 (now Companies Act 2017). The Company commenced commercial operations from October 03, 2006. Subsequently the Company obtained listing on the Pakistan Stock Exchange Limited (PSX) (Formerly Karachi Stock Exchange Limited) on April 14, 2008. The Company is a Trading Right Entitlement Certificate (TREC) holder of PSX and a member of Pakistan Mercantile Exchange Limited. The registered office of the Company is situated at 1700-A, Saima Trade Towers, I.I. Chundrigar Road, Karachi. The Company's principal business is trading and brokerage of listed equities, underwriting and other investments.

2. BASIS OF PRESENTATION

2.1 Statement of Compliance

These condensed interim financial report of the company for the Nine months period ended March 31, 2023 have been prepared, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan comprise of:

- Interim Accounting Standard (IAS) 34, Interim Financial Reporting issued by International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act);
- Provisions of and directives issued under the Act.
- Securities Brokers (Licensing and Operations) Regulations, 2016 (Regulations)

Where provisions of and directives issued under the Act and the Regulations differ from IAS 34, the provisions of and directives issued under the Act and the Regulations have been followed.

- 2.2 These condensed interim financial statements are presented in Pakistani Rupees which is also the Company's functional currency.
- 2.3 This condensed interim financial report is unaudited but subject to limited scope review by auditors. This condensed interim financial report do not include all of the information and disclosures required in the financial statements, and should be read in conjuction with Company's annual financial statements for the year ended June 30, 2022.

3. SIGNIFICANT ACCOUNTING POLICIES

3.1 The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements and the significant judgments made by the management in applying the accounting policies and the key sources of estimation uncertainty are the same as those applied in the preparation of the financial statements of the Company as at and for the year ended June 30, 2022 except as disclosed in note 3.2 below.



3.2 The Company assesses whether a contract is or contains a lease at inception of the contract. This assessment involves the exercise of judgement about whether it depends on a specified asset, whether the Company obtains substantially all the economic benefits from the use of that asset, and whether the Company has the right to direct the use of the asset.

The Company recognizes a right of use (ROU) asset and a lease liability at the lease commencement date, except for short term leases of 12 months or less and leases of low value items, which are expensed in the statement of profit or loss account on a straight-line basis over the lease term."

The lease liability is initially measured at the present value of the lease payment that are not paid at the commencement date, discounted using the interest rate implicit in the lease. If this rate cannot be readily determined, the Company uses the incremental borrowing rate applicable in the market for such leases.

The lease liability is subsequently measured at amortized cost using the effective interest rate method and remeasured (with a corresponding adjustment to the related ROU asset) when there is a change in future lease payments in case of renegotiation, changes of an index or rate or in case of reassessment of options.

At inception, the ROU asset comprises the initial lease liability, initial direct costs and the obligations to refurbish the asset, less any incentives granted by the lessors. The ROU asset is depreciated over the shorter of the lease term or the useful life of the underlying asset. The ROU asset is subject to testing for impairment if there is an indicator for impairment, as for owned assets

3.3 Certain new IFRS's and amendments to existing IFRSs are effective for periods beginning on or after July 1, 2022, which do not have any impact on the Company's financial reporting and therefore have not been detailed in these condensed interim financial statements.

4. FINANCIAL RISK MANAGEMENT

The Company's financial risk objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the year ended June 30, 2022.

5. ACCOUNTING ESTIMATES AND JUDGEMENTS

5.1 The preparation of these condensed interim financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Estimates and judgements made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to the annual financial statements of the Company for the year ended June 30, 2022, except as disclosed otherwise.



			(Un-audited)	(Audited)
			March 31,	June 30,
			2023	2022
		Note	(Rupe	ees)
6.	PROPERTY AND EQUIPMENT			
	Opening net book value		9,849,536	9,056,968
	Additions	6.1	715,730	2,588,828
	Diposal at book value		(44,980)	(134,379)
	Depreciation		(1,416,352)	(1,661,881)
	Closing net book value		9,103,934	9,849,536
6.1	Following additions were made during the period / year			
	Furniture and fixtures		20,000	1,255,350
	Office equipment		15,000	360,218
	Computers		335,730	556,260
	Motor Vehicles		345,000	417,000
			715,730	2,588,828
7.	SHORT TERM INVESTMENTS			
	Listed securities - Investments classified as financial assets at fair value through other comprehensive income		16,003,835	19,467,210
	Unlisted securities - Investments classified as financial assets at fair value through profit or loss - Related party		17,161,074	29,019,255
	Other listed securities - investments classified as financial assets at fair value through profit or loss		14,823,761	36,276,630
			47,988,669	84,763,095
8.	CASH AND BANK BALANCES			
	Cash in hand Cash at bank		13,675	13,675
	- in current accounts		3,062,326	2,299,333
	- in saving account	8.1	22,192,677	4,973,501
	•	8.2	25,255,002	7,272,834
			25,268,677	7,286,509
8.1	These carry markup at the rate of 10% (7.25%) per annum			
8.2	Balance pertaining to:			
	- clients		23,925,108	5,987,814
	- brokerage houses		1,329,894	1,298,695
			25,255,002	7,286,509



9. CONTINGENCIES & COMMITMENTS

The status of contingencies is same as were reported in the financial statements for the year ended June 30, 2022.

10. TRANSACTION AND BALANCES WITH RELATED PARTIES

Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

	2023	2022 pees)
	,	March 31,
	(Un-audited)	(Un-audited)
one which in these condensed internal image and including the desired with		

Transactions during the period

Nature of relationship	Nature of transaction		
Member companies and key management personnel of members companies	Commission earned from brokerage transactions	4,220,035	6,333,908
Member companies	Expenses	612,646	334,886
Key management personnel	Provident Fund Employer's	727,436	447,673

11. CORRESPONDING FIGURES

Corresponding figures and balances have been rearranged and reclassified, wherever considered necessary, for the purpose of comparison, the effects of which are not material.

12. DATE FOR AUTHORISATION FOR ISSUE

The Board of Directors of the Company authorised this condensed interim financial statements for issue on April 27, 2023.

13. GENERAL

Amounts have been rounded off to the nearest rupee unless otherwise stated.







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BOOK POST Printed Matter

UNDER CERTIFICATE OF POSTING

if undelivered, please return to: **Dawood EQUITIES LIMITED**17th Floor - Saima Trade Towers A,

1.I. Chindrigar Road, Karachi.