

DAWOOD EQUITIES LIMITED

For The Six Month Period Ended December 31, 2014 (Un-Audited) HALF YEARLY

REPORT

2014



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Our Vision

Our vision is to be leader of "Brokerage Industry" in Pakistan with a passion to endeavor maximum business opportunities. We strive to deliver results and perform to the highest standards

Our Mission

Our mission is to become a competitive, dynamic and growing brokerage house that provides competitive services, identifies investment opportunities and develops research based data and information.



Company Infornation

| Board of Directors | Abdul Aziz Habib (Chairman) Non Executive Director Mr. Abdul Qadir Sakhi (Chief Executive) Executive Director Mr. Khalid Yousuf (Non executive Director) Mr. Junaid Zakaria Dada (Independent Director) Mr. Asim Iftekhar Yakoob (Independent Director) Ms. Rubina Khanum (Independent Director) Syed Muhammad Abbas (Non Executive Director) |
|---|---|
| Chief Financial Officer & Company Secretary | Mr. Salman Yaqoob |
| Audit Committee | Mr. Junaid Zikaria Dada - Chairman Mr. Asim Iftekhar Yakoob Rubina Khanum |
| HR & R Committee | Syed Muhammad Abbas Junaid Zakaria Dada Abdul Aziz Habib |
| Auditor | Haroon Zakaria & Co. |
| Legal Advisor | Rauf & Ghaffar Law Associates |
| Bankers | Bank Al Habib Limited Habib Metropolitan Bank Limited Bank Al Falah Limited Bank Islami Pakistan Limited Burj Bank Limited Summit Bank Limited MCB Bank Limited |
| Internal Audit | Sajid & Company |
| Website | www.dawoodequities.com |
| Registered Head Office | 1900-B Saima Trade Towers, I.I. Chundrigar Road, Karachi. Phone No. 021-32271881-1883 Fax No. 021-32275086 |
| Registered Branch Office | Room-810, 8th Floor, KSE Building, Stock Exchange Road, Karachi. Phone No. 021-32474028 Fax No. 021-32418873 |
| | 1st Floor, Chang Chamber, Saddar Bazar, Cantonment, Hyderabad. Tel: (92-22) 2783856 Fax: (92-22) 3864718 |
| Share Registrar | F.D Registrar Services(SMC-Pvt) Ltd 1705 17th Floor, Saima Trade Tower-A, I.I. Chundrigar Road, Karachi. Phone No. 021-35478192-93 Fax. 021-32621233 |



DIRECTORS' REPORT TO THE MEMBERS

Dear Shareholders

On the behalf of The Directors of Dawood Equities Limited (the "Company") I am pleased to present herewith the un-audited financial statements for the half year ended December 31, 2014.

FINANCIAL RESULT

During the period under review the Company's net revenue increased by 30.6% as compared to last year whereas the administrative expenses remain in tight control. Operation profit rose to Rs 2.7 million as compared to Rs.0.2 million in corresponding period last year. Profit before tax has been increased to Rs.3.14 million as compared to 3.0 million in same period of last year.

The summary of comparative financial performance is given below:

| OPERATING RESULTS | DECEMBER 31 2014 Rupees | DECEMBER 31 2013 Rupees |
|--|-------------------------------|-------------------------------|
| Gross Revenue | 10,869,909 | 10,434,702 |
| Net Revenue | 6,631,639 | 5,074,611 |
| Capital gain on disposal of investments | 1,441,312 | 476,304 |
| Gain / (Loss) on re-measurement of investments at fair value | (59,714 | (71,186) |
| through profit & loss | | |
| Administrative Expenses | (5,312,188) | (5,282,487) |
| Financial Charges | (33,710) | (45,869) |
| Other Operating Income | 381,947 | 1,231,004 |
| Profit / (loss) before tax | 3,139,186 | 3,038,553 |
| Taxation | (339,873) | (131,803) |
| Profit / (loss) after tax | 2,799,313 | 2,906,750 |
| Gain per share basic and diluted | 0.11 | 0.12 |

ACKNOWLEDGEMENTS

We are grateful to the Company's stakeholders for their continuing confidence and patronage. We record our appreciation and thanks to our Bankers, Business Partners/Clients, the Securities & Exchange Commission of Pakistan, the management of Karachi Stock Exchange Limited, Central Depositary Company of Pakistan and the National Clearing Company of Pakistan for their support and guidance.

On behalf of the Board

Abdul Qadir Sakhi Chief Executive Officer

Karachi: February 12, 2015



INDEPENDENT AUDITORS' REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS

Dear Shareholders

On the behalf of The Directors of Dawood Equities Limited (the "Company") I am pleased to present herewith

Introduction

We have reviewed the accompanying condensed interim balance sheet of Dawood Equities Limited as at December 31, 2014 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the condensed notes forming part thereof (here-in-after referred to as the "Interim financial information") for the six month period ended December 31, 2014. Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures of the condensed profit and loss account for the quarters ended December 31, 2014 and 2013 have not been reviewed as we are required to review only the cumulative figures for the six months period ended December 31, 2014.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the annexed interim financial information are not presented fairly, in all materials respects, in accordance with approved accounting standards as applicable in Pakistan.

Emphasis of Matter

We draw attention of the users of the interim financial information to the Note 12.1 of the interim financial information which describes uncertainty related to the outcome of the suit filed by the company against one of its corporate client for the recovery of Rs.75.436 million. The ultimate outcome of the matter cannot presently be determined and provision is made to the extent that management expects will be irrecoverable.

Our report is not qualified in respect of this matter.

Haroon Zakaria & Company Chartered Accountants

Place: Karachi Dated:

Engagement Partner: Farhan Ahmed Memon



CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT DECEMBER 31, 2014

| ASSETS | Note | (Un-audited) December 31, 2014 Rupees | (Audited) June 30, 2014 Rupees |
|---|------|--|---|
| ASSETS | | | |
| Non-Current Assets | | | |
| Property and equipments | 5 | 301,261 | 342,779 |
| Intangible assets | 6 | 13,663,818 | 13,663,818 |
| Long term Investment - available for sale | 7 | 40,073,830 | 40,073,830 |
| Long term deposit | | 1,137,500 | 1,137,500 |
| Deferred tax asset | 8 | - | - |
| | - | 55,176,409 | 55,217,927 |
| Current Assets | | | |
| Short term investments | 9 | 43,912,770 | 52,860,491 |
| Trade debts | 10 | 85,771,868 | 75,725,029 |
| Deposits and prepayments | | 4,668,416 | 6,353,097 |
| Other receivables | | 20,271,531 | 19,423,041 |
| Tax refunds due from government | | 4,935,090 | 4,113,121 |
| Cash and bank balances | | 117,210 | 3,102,023 |
| | L | 159,676,885 | 161,576,802 |
| Total Assets | - | 214,853,294 | 216,794,729 |
| EQUITY AND LIABILITIES | | | |
| Capital and Reserves | | | |
| Authorized Share Capital | | | |
| 30,000,000 Ordinary shares of Rs.10 each | = | 300,000,000 | 300,000,000 |
| Issued, subscribed and paid up capital | | 249,965,000 | 249,965,000 |
| Reserves | _ | (71,408,921) | (74,208,234) |
| | | 178,556,079 | 175,756,766 |
| Current Liabilities | | | |
| Trade and other payables | 11 | 36,297,215 | 41,037,963 |
| Contingencies | 12 | | |
| m . I | | 214 052 204 | 216 704 720 |

The annexed notes form an integral part of these financial statements.

Total Equity and Liabilities

Chief Executive

Director

214,853,294

216,794,729



CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2014

| | | Half year ended | | Quarter | Ended |
|--|---------|-----------------|--------------|--------------|--------------|
| | | December 31, | December 31, | December 31, | December 31, |
| | | 2014 | 2013 | 2014 | 2013 |
| | Note | | Ruj | pees | |
| | | | | | |
| Operating revenue | 13 | 6,631,639 | 5,074,612 | 4,102,981 | 2,628,007 |
| Capital gain / (loss) on disposal of investments | s - net | 1,441,212 | 476,304 | 1,078,470 | 223,171 |
| Profit / (loss) on remeasurement of investment | is | | | | |
| carried at fair value through profit and loss | | (59,714) | (71,186) | (69,683) | 926,440 |
| | | 8,013,137 | 5,479,730 | 5,111,768 | 3,777,618 |
| | | (7.010.100) | (5.000.405) | (* 000 00*) | (2.050.225) |
| Administrative expenses | | (5,312,188) | (5,282,487) | (2,909,982) | (2,878,225) |
| | | 2,700,949 | 197,243 | 2,201,786 | 899,393 |
| Other operating income | | 381,947 | 1,231,004 | 304,778 | 378,503 |
| 1 2 | | Ź | , , | Ź | , |
| Reversal of provision | 12.2 | 90,000 | 1,656,175 | 45,000 | 1,656,175 |
| | | | | | /= a = a a a |
| Bank charges | | (33,710) | (45,869) | (9,642) | (20,790) |
| Profit before taxation | | 3,139,186 | 3,038,553 | 2,541,922 | 2,913,281 |
| Current taxation | | (339,873) | (131,803) | (339,873) | (131,803) |
| Profit after taxation | | 2,799,313 | 2,906,750 | 2,202,049 | 2,781,478 |
| Earning per share - basic and diluted | | 0.11 | 0.12 | 0.09 | 0.11 |
| Earning per snare - basic and unuted | | 0.11 | 0.12 | 0.09 | 0.11 |

The annexed notes form an integral part of these financial statements.

Chief Executive

Diversor

Directo



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2014

| | Half yea | Half year ended | | r Ended | | |
|----------------------------|--------------|-----------------|--------------|--------------|--|--|
| | December 31, | December 31, | December 31, | December 31, | | |
| | 2014 | 2013 | 2014 | 2013 | | |
| | | Rupees | | | | |
| Profit for the period | 2,799,313 | 2,906,750 | 2,202,049 | 2,781,478 | | |
| Other comprehensive income | - | - | - | - | | |
| Total comprehensive income | 2,799,313 | 2,906,750 | 2,202,049 | 2,781,478 | | |

The annexed notes form an integral part of these financial statements.

Chief Executive

Chief Executive

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CONDENSED INTERIM STATEMENT OF CASH FLOW (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2014

| А. | CASH FLOWS FROM OPERATING ACTIVITIES | (Un-audited) December 31, 2014 Rupees | (Un-audited) December 31, 2013 Rupees |
|----|--|--|--|
| | Profit before taxation | 3,139,186 | 3,038,553 |
| | Adjustment for non cash items: | | |
| | Depreciation | 52,218 | 45,526 |
| | Other income | (381,947) | (1,336,284) |
| | Dividend income | (814,334) | (740,650) |
| | Gain on disposal of fixed assets | - | (250,000) |
| | Amortization | - | 145,000 |
| | Financial charges | 33,710 | 45,869 |
| | | (1,110,353) | (2,090,539) |
| | | 2,028,833 | 948,014 |
| | (Increase) / Decrease in current assets | | |
| | Trade debts | (10,046,839) | 2,733,284 |
| | Loans and advances | | 5,000 |
| | Deposits and prepayments | 1,684,681 | (1,131,566) |
| | Other receivables | (848,490) | (273,526) |
| | * | (9,210,648) | 1,333,192 |
| | Increase in current liabilities | (4.540.540) | 20 411 101 |
| | Trade and other payables | (4,740,748) | 29,411,101 |
| | Cook Company of the control of the c | (11,922,563) | 31,692,307 |
| | Cash flows after working capital changes | (22.710) | (45.9(0)) |
| | Financial charges paid | (33,710) | (45,869) |
| | Taxes paid | (1,161,842) | (126,063) |
| | Net cash (used in) / generated from operating activities | (1,195,552) | (171,932) 31,520,375 |
| | rect cash (used in) / generated from operating activities | (13,116,113) | 31,320,373 |
| В. | CASH FLOWS FROM INVESTING ACTIVITIES | | |
| | Receipt against other income | 381,947 | 1,336,284 |
| | Receipt against disposal of fixed assets | - | 250,000 |
| | Addition in fixed assets | (10,700) | (1,314,100) |
| | Receipt against dividend income | 814,334 | 740,650 |
| | Short term investment | 8,947,721 | (6,662,804) |
| | Net cash generated from / (used in) investing activities | 10,133,302 | (5,649,970) |
| | Net (decrease) / increase in cash and cash equivalents (A+B) | (2,984,813) | 25 870 405 |
| | Cash and cash equivalents at the beginning of the period | | 25,870,405 |
| | Cash and cash equivalents at the beginning of the period | 3,102,023 117,210 | 1,778,849 27,649,254 |
| | Cash and cash equivalents at the end of the period | 117,210 | 21,049,234 |

The annexed notes form an integral part of these financial statements.

Chief Executive

Director



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2014

| | - · | | Res | serves | | |
|---------------------------------|---------------------------|--|------------------|---------------------|--------------|--------------|
| | Issued, subscribed and | Capital | | Revenue | | |
| | paid up capital | Gain/(loss) on remeasurement of AFS investment | Share premium | Unappropriated loss | Total | Total equity |
| | | | Rupee | s | | |
| Balance as at July 01,2013 | 249,965,000 | - | 74,973,750 | (163,849,961) | (88,876,211) | 161,088,789 |
| Profit for the period | - | - | - | 2,906,750 | 2,906,750 | 2,906,750 |
| Balance as at December 31, 2013 | 249,965,000 | - | 74,973,750 | (160,943,211) | (85,969,461) | 163,995,539 |
| Balance as at July 01, 2014 | 249,965,000 | 3,737,648 | 74,973,750 | (152,919,632) | (74,208,234) | 175,756,766 |
| Profit for the period | - | - | - | 2,799,313 | 2,799,313 | 2,799,313 |
| Balance as at December 31, 2014 | 249,965,000 | 3,737,648 | 74,973,750 | (150,120,319) | (71,408,921) | 178,556,079 |

The annexed notes form an integral part of these financial statements.

Chief Executive

Directo



1 NATURE AND STATUS OF BUSINESS

Dawood Equities Limited (the Company) was incorporated in Pakistan as an unquoted public limited company on May 3, 2006 under the Companies Ordinance, 1984. The Company commenced commercial operations from October 03, 2006. Subsequently the Company obtained listing on the Karachi Stock Exchange (Guarantee) Limited on April 14, 2008. The registered office of the Company is situated at 1900-B, Saima Trade Towers, I.I. Chundrigar Road, Karachi. The Company's principal business is trading and brokerage of listed equities, underwriting and other investments.

2. BASIS OF PRESENTATION

2.1 Statement of Compliance

This condensed interim financial report of the company for the six months period ended December 31, 2014 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim financial report is unaudited but subject to limited scope review by auditors. This condensed interim financial report do not include all of the information and disclosures required in the financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2014.

2.2 Functional and Presentation Currency

This condensed interim financial report has been presented in Pakistan Rupees, which is the functional currency of the Company.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial report is the same as those applied in the preparation of the financial statements for the year ended June 30, 2014.

Available for sale investments for which reliable estimate of market value is not available are measured at cost.

Certain standards, amendments and interpretations to the approved accounting standards are effective for accounting periods beginning on or after July 1, 2014 but are considered not to be relevant or have any significant effect on the Company's operation and are therefore not detailed in this condensed interim financial report.

4. ESTIMATES

The preparation of this condensed interim financial report in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.



In preparing this condensed interim financial report, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the financial statements as at and for the year ended 30 June, 2014.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2014.

| | | | (Un-audited) | (Audited) |
|---|--|-------------|--------------|-------------|
| | | | December 31, | June 30, |
| | | | 2014 | 2014 |
| | | Note | Rupees | Rupees |
| 5 | PROPERTY AND EQUIPMENT | | | |
| | Opening net book value | | 342,779 | 30,580 |
| | Add: Additions | | 10,700 | 1,425,300 |
| | Less: Disposals-net | | | |
| | Cost | 5.1 | - | (1,368,100) |
| | Depreciation | | - | 403,033 |
| | | | - | (965,067) |
| | Depreciation | | (52,218) | (148,034) |
| | Closing net book value | | 301,261 | 342,779 |
| | 5.1 Following disposals of assets at cost were made du | ring the pe | eriod | |
| | 800 CC Mehran - AMX 081 | | - | 334,100 |
| | Cultus - SFE410 VXR | | | 1,034,000 |
| | | | - | 1,368,100 |
| 6 | INTANGIBLE ASSETS | | | |
| U | INTANGIBLE ABBLIB | | | |
| | Trading Rights Entitlement Certificates (TRECs) | | 13,663,818 | 13,663,818 |
| | , , , , , , , , , , , , , , , , , , , | | 13,663,818 | 13,663,818 |
| _ | LONG TERM INVESTMENT | | | |
| 7 | LONG TERM INVESTMENT | | | |
| | Investment in shares of Karachi Stock Exchange | | | |
| | Limited - available for sale | 7.1 | 40,073,830 | 36,336,182 |
| | Unrealized gain on remeasurement at par value | | <u>-</u> _ | 3,737,648 |
| | | | 40,073,830 | 40,073,830 |
| | | | | |



7.1 Investment in shares of Karachi Stock Exchange Limited

This represents shares of Karachi Stock Exchange Limited (KSEL) acquired in pursuance of corporatization and demutualization of KSEL as a public company limited by shares. As per the arrangements the authorized and paid-up capital of KSEL is Rs.10,000,000,000 and Rs.8,014,766,000 respectively with a par value of Rs. 10 each. The paid-up capital of KSEL is equally distributed among 200 members of KSEL by issuance of 4,007,383 shares to each member in the following manner:

- 1.40% of the total shares allotted (i.e. 1,602,953 shares) are transferred in the House Account CDC of each initial shareholder;
- 2. 60% of the total shares (i.e. 2,404,430 shares) have been deposited in a sub-account in Company's name under KSEL's participant ID with CDC which will remain blocked until they are divested to strategic investor(s), general public and financial institutions.

Right to receive distributions and sale proceed against 60% shares in the blocked account shall vest in the initial shareholder, provided that bonus and right shares (if any) shall be transferred to blocked account and disposed off with the blocked shares.

Right to vote against blocked shares shall be suspended till the time of sale. The shares of KSEL shall be listed within such time as the SECP may prescribe in consultation with the Board of Directors of KSEL.

In the absence of an active market of the shares of KSE and TREC, the allocation of the carrying value of the membership card of Rs. 50 million between the shares (financial asset) and TREC (an intangible asset) has been made by the company on the basis of similar ratio as between TREC and shares of KSEL in the base minimum capital requirement.

8 DEFERRED TAXATION

Deferred tax asset amounting to Rs. 87.918 (June 30, 2014: Rs. 61.345) millions has not been recognized on the ground that uncertainty exist regarding future profits of the Company against which the asset could be utilized.

| | | | December 31, | June 30, |
|---|------------------------|------|--------------|------------|
| | | | 2014 | 2014 |
| | | Note | Rupees | Rupees |
| 9 | SHORT TERM INVESTMENTS | | | |
| | In related parties | 9.1 | 30,975,124 | 39,522,133 |
| | Others | 9.2 | 12,937,646 | 13,338,358 |
| | | | 43,912,770 | 52,860,491 |



9.1 Investment in Related Parties

Term finance certificates (TFCs)

9.2

Financial Assets - at fair value through profit and loss - Held for trading

| December 31, 2014 | June 30, 2014 | | | December 31, 2014 | June 30, 2014 |
|----------------------|------------------|------------------------------|--------------|----------------------|------------------|
| Number of Shares | | | Rupees | | Rupees |
| 567,613 | | Dawood Capital Managem | | 1,384,976 | 2,015,381 |
| 127,805 | 127,805 | First Dawood Investment E | Bank Ltd. | 177,648 | 232,605 |
| | | C: //I | | 1,562,624 | 2,247,986 |
| | | Gain/(Loss) on remeasuren | nent | (103.700) | (020, 052) |
| | | of investments | | (182,500) | (920,853) |
| | | | | 1,380,124 | 1,327,133 |
| Financial Asse | ets - Available | e for sale - at cost | | | |
| December 31, | June 30, | | | | |
| 2014 | 2014 | | | | |
| Number o | f Shares | | Note | | |
| 2,959,500 | 3,819,500 | Dawood Family Takaful | | | |
| | | Company Limited | 9.1.1 | 29,595,000 | 38,195,000 |
| | | | | 30,975,124 | 39,522,133 |
| 9.1.1 Investmen | t available fo | or sale - provision for impa | irment | | |
| Investment | at cost | | | 29,595,000 | 38,195,000 |
| Reversal of | impairment | | | | - |
| | | | | 29,595,000 | 38,195,000 |
| Other investm | ents | | | | |
| Financial Asse | ets - at fair va | lue through profit and loss | - Held for t | trading | |
| | | | | December 31, | June 30, |
| | | | | 2014 | 2014 |
| | | | Note | Rupees | Rupees |
| Ordinary S | Shares | | 9.2.1 | 11,304,603 | 11,572,813 |
| Units of n | nutual funds | | 9.2.2 | 1,633,043 | 1,563,197 |
| | | | | | |

202,348

13,338,358

12,937,646



9.2.1 Held for trading - Ordinary Shares

| | | | (Un-audited) | (Audited) |
|------------------|--------|---|-------------------|--------------------|
| December 31, | June 3 | 0, | December 31, | June 30, |
| 2014 2014 | | | 2014 | 2014 |
| Number of Shares | | | Rupees | Rupees |
| 13,205 | 8,205 | Adamjee Insurance Company Limited | 647,861 | 220,632 |
| 6,920 | | Arif Habib Corporation Limited | 175,284 | 153,727 |
| 4,500 | , | Askari Commercial Bank Limited | 96,975 | 53,133 |
| 720 | 720 | Attock Petroleum Limited | 390,694 | 336,672 |
| 110 | 220 | Aisha Steel Limited - Preference | | 1.762 |
| 5 155 | 5 175 | Shares received as specie dividend | 225.542 | 1,762 |
| 5,175 | | National Bank Limited | 337,543 | 269,164 |
| 1,535 171 | , | National Refinery Limited Akzo Noble Pakistan Limited | 297,898 | 369,290 |
| 9,500 | , . | D.G.Khan Cement limited | 69,341 817,239 | 103,288 |
| 1,000 | , | Dost Steel Limited | 3,580 | 1,012,960 6,771 |
| 105,473 | | Engro Polymer & Chemical Ltd. | 1,250,625 | 1,285,663 |
| 9,675 | , | Fauji Fertilizer Bin Qasim Limited | 433,986 | 363,200 |
| 5,525 | , | Fauji Fertilizer Company Limited | 626,801 | 320,939 |
| 1,828 | | ICI Pakistan Limited | 974,187 | 260,939 |
| 1,500 | / | Kot Addu Power Company Limited | 96,435 | 92,820 |
| 189,172 | | Lotte Chemical Pakistan Limited | 1,286,370 | 1,452,071 |
| 8,000 | | Bank of Punjab | 77,913 | 150,740 |
| 480 | , | Habib Bank Limited | 100,406 | 149,171 |
| 21,625 | 21,625 | NIB Bank Limited | 45,197 | 56,013 |
| 2,000 | | Pak electron Limited | 55,909 | 149,633 |
| 6,000 | 6,000 | Pakistan Reinsurance Limited | 152,100 | 195,687 |
| 500 | 500 | Sitara Peroxide Limited | 7,120 | 8,101 |
| 2,500 | - | Oil & Gas Development Company Ltd. | 610,085 | - |
| 7,500 | - | International Industries Limited | 531,699 | - |
| 5,000 | - | TRG Pakistan Limited | 74,360 | - |
| 20,000 | - | B.R.R Guardian Modarba | 124,580 | - |
| 1,000 | - | Attock Cement Pakistan Limited | 197,028 | - |
| 3,000 | - | Faysal Bank Limited | 52,395 | - |
| 19,500 | - | Soneri Bank Limited | 245,299 | - |
| 2,500 | - | Treet Corporation Limited | 344,552 | |
| | | c/f | 10,123,461 | 7,012,376 |



| December 31, | L 20 | | (Un-audited) December 31, | (Audited) June 30, |
|--------------|-----------------|---|------------------------------|-----------------------|
| 2014 | June 30 2014 | , | 2014 | 2014 |
| Number o | | | Rupees | Rupees |
| Number o | Junies | | Kupees | Rupees |
| | | b/f | 10,123,461 | 7,012,376 |
| 10,000 | - | Pakistan International Bulk Terminal Ltd. | 248,526 | - |
| 500 | - | Engro Power Qadirpur Limited | 15,039 | - |
| 20,000 | - | Descon Chemicals Limited | 112,236 | - |
| 5,000 | - | Descon Oxychem Limited | 35,859 | - |
| 1,000 | - | Gadoon Textile Mills Limited | 276,037 | - |
| 500 | - | Biafo Industries Limited | 96,775 | - |
| 2,500 | - | Bannu Woolen Mills Limited | 156,247 | - |
| 8,000 | _ | JS Investment Limited | 102,470 | - |
| 10,000 | - | TPL Trakker Limited | 85,014 | - |
| - | 10,000 | Azgard Nine Limited | - | 63,923 |
| - | 1,000 | Lucky cement Limited | - | 209,720 |
| - | 9,500 | Nishat Mills Limited | - | 1,050,903 |
| - | 1,000 | Berger paints Pakistan | - | 60,761 |
| - | 2,500 | Dawood Hercules Limited | - | 236,928 |
| - | 5,000 | Dandot Cement Company Limited | - | 53,460 |
| - | 2,500 | Hascol Petroleum Limited | - | 224,281 |
| - | 15,000 | JS Bank Limited | - | 95,114 |
| - | 2,000 | Kohenoor Textile Mills Limited | - | 49,730 |
| - | 1,000 | KSB Pump Company Limited | - | 90,514 |
| - | 5,000 | Netsol | - | 161,182 |
| - | 5,000 | Nimir Industries Limited | - | 120,281 |
| - | 10,000 | Pakgen Power Company Limited | - | 214,745 |
| - | 15,000 | Power Cement Limited | - | 90,734 |
| - | 3,333 | Summit Bank Limited | - | 7,668 |
| - | 4,000 | Searle Pakistan Limited | - | 840,285 |
| - | | Sidiquesons Tin Plate | - | 14,226 |
| - | 600 | Tri Pack Films Limited | - | 113,709 |
| - | 500 | Thatta Cement | - | 12,431 |
| | | | 11,251,663 | 10,722,975 |
| | | Gain/(Loss) on remeasurement | | |
| | | of investments | 52,939 | 849,838 |
| | | = | 11,304,603 | 11,572,813 |



9.2.2 Units of Mutual funds

December 31, June 30, 2014 2014 Number of Units

| | 139,939 | 137,149 | NAFA Government S | Securities Liquid Fund | 1,406,923 | 1,301,445 |
|----|----------|---------------|--------------------|------------------------|--------------|--------------|
| | 1,475 | 1,475 | NAMCO Balanced F | fund | 156,274 | 137,600 |
| | | | | - | 1,563,197 | 1,439,045 |
| | | | Gain on remeasurem | ent of units | 69,847 | 124,152 |
| | | | | = | 1,633,043 | 1,563,197 |
| | | | | | (Un-audited) | (Audited) |
| | | | | | December 31, | June 30, |
| | | | | | 2014 | 2014 |
| | | | | Note | Rupees | Rupees |
| 10 | TRADE DE | BTS | | | | |
| | Consid | lered good | | | 40,149,751 | 30,241,393 |
| | Consid | lered doubtfi | ıl | | 124,351,808 | 124,303,327 |
| | | | | 10.1 | 164,501,559 | 154,544,720 |
| | Provis | ion for doub | tful receivables | | (78,729,691) | (78,819,691) |
| | | | | - - | 85,771,868 | 75,725,029 |
| | | | | - | | |

10.1 This includes an amount of Rs.1.945 (June 30, 2014: Rs.5.6) million receivable from related parties of the Company.

| | | (Un-audited) | (Audited) |
|----------------------------|------|--------------|------------|
| | | December 31, | June 30, |
| | | 2014 | 2014 |
| 11 TRADE AND OTHER PAYABLE | | Rupees | Rupees |
| Trade creditors | 11.1 | 34,677,964 | 39,135,582 |
| Accrued expenses | | 1,119,629 | 1,211,377 |
| Withholding tax payable | | 499,622 | 691,004 |
| | | 36,297,215 | 41,037,963 |

11.1 This includes an amount of Rs.4.149 (June 30, 2014 : Rs..039) million payable to related parties of the Company.

12 CONTINGENCIES

The status of contingencies as were reported in the financial statements for the year are given below:

12.1 The Company has filed a suit in the Honorable Sindh High Court Karachi against one of its corporate client against recovery of Rs.75.436 million and proceedings are in process. Currently negotiations outside court is in process and therefore no further provision during current year has been made and management believes that provision of Rs. 28.672 million is sufficient.



12.2 Compromise decree has been passed by the Honorable High Court of Sindh regarding fully provided balance of Mr. Abbas Qurban of Rs. 30.33 million. The amount of Rs. 1.6 million have been recovered through Provident Fund balance of Mr. Abbas Qurban with the First Dawood Investment Bank Limited. The remaining balance will be receivable in equal monthly installment of Rs. 15,000 per month until fully recovered. The provision will be reversed in the similar pattern as recovery occurs.

| | Note | December 31, 2014 Rupees | December 31, 2013 Rupees |
|----------------------------------|------|--------------------------------|--------------------------------|
| 13 OPERATING REVENUE | | | |
| Brokerage commission | 13.1 | 4,761,970 | 3,152,186 |
| Additional commission | | - | 429,662 |
| Custody / Laga / NCSS Fees | | 853,134 | 646,833 |
| Dividend income | | 814,334 | 740,650 |
| Profit on cash exposure deposit | | 202,200 | 105,280 |
| | | 6,631,639 | 5,074,612 |
| 13.1 Brokerage commission | | | |
| Gross commission | | 10,869,909 | 10,434,702 |
| Federal excise duty | | (1,411,273) | (1,438,613) |
| | | 9,458,637 | 8,996,089 |
| Commission to agents and dealers | | (4,696,667) | (5,843,903) |
| | | 4,761,970 | 3,152,186 |

14 TRANSACTION WITH RELATED PARTIES

Related parties comprises of major shareholders, associated companies with or without common directors, other companies with common directors, retirement benefits fund, directors, key management personal and their close family members.

| then close family members. | (Un-Audited) Half year ended | | (Un-Audited) Quarter ended | |
|--|---------------------------------|--------------------------------|--------------------------------|--------------------------------|
| | December 31, 2014 Rupees | December 31, 2013 Rupees | December 31, 2014 Rupees | December 31, 2013 Rupees |
| Commission earned from brokerage transactions with member companies and key management personnel of members companies | 700,349 | 384,128 | 420,386 | 256,418 |
| Expenses paid to member companies | 66,000 | 66,000 | 33,000 | - |

15 DATE FOR AUTHORIZATION FOR ISSUE

Chief Executive

The Board of Directors of the Company authorized these interim financial statements for issue on February 12, 2015.

16 GENERAL

Amounts have been rounded off to the nearest rupee unless otherwise stated.

Director



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