

**Contents** Page

Corporate Information	02
Directors' Report	03
Balance Sheet	05
Profit and Loss Account	06
Cash Flow Statement	07
Statement of Changes in Equity	08
Notes to the Financial Statements	09



# **CORPORATE INFORMATION**

Chairman	Haji Abdul Ghani
Chief Executive Officer / Diector	Mr. Muhammad Munir Issani
Directors	Mr. Abdul Qadir Sakhi Mr. Muhammad Ayub Mr. Muhammad Khalid Mr. Abdul Aziz Habib Mr. Junaid Zakaria Dada
Chief Financial Officer	Mr. Bilal Khaliq
Company Secretary	Syed Nazeer Haider Zaidi
Audit Committee	Mr. Abdul Aziz Habib - Chairman Mr. Muhammad Khalid - Member Mr. Abdul Qadir Shaki - Member
Auditors	Haroon Zakaria & Co. Chartered Accountants
Legal Advisor	Rauf & Ghaffar Law Associates
Bankers	Bank Al Habib Limited Habib Metropolitan Bank Limited Bank Al Falah Limited Allied Bank Limited Bank Islami Pakistan Limited Dawood Islamic Bank Limited Arif Habib Bank Limited MCB Bank Limited
Web-site	www.dawoodequities.com
Registered Office & Head Office	1700-A, Saima Trade Towers, I.I Chundrigar Road, Karachi. Phonne No.: 021-2275256-8 Fax No. : 021-2275255
Registrars	F.D Registrar Services (SMC-Pvt.) Ltd 1705, Saima Trade Tower-A I.I Chundrigar Road, Karachi



# **DIRECTORS' REPORT**

## IN THE NAME OF ALLAH THE MOST COMPASSIONATE, THE MOST MERCIFUL

## Dear Shareholders,

The directors' are pleased to present to you the un-audited financial statements of Dawood Equities Limited (DEL) for the third guarter ended March 31, 2009.

The total (loss) during the 3rd quarter stands at Rs. (97.651) Million as compared to total income of Rs. 58.423 Million in the same period last year. Total Expenses stand at Rs. 12.709 Million during the 3rd quarter under review as compare to Rs. 29.813 in the same quarter last year. The net assets of the Company stand at Rs. 299.355 Million as at March 31, 2009 as compared to Rs. 647.070 Million as of June 30, 2008. Basic (Loss) / Earnings per share stands at Rs. (3.906) at the end of March 31, 2009 however in the same quarter last year it was stands at Rs. 3.626 per share.

# **Economic Review**

During this quarter countries all over world as well as Pakistan is taking preventive measures and trying to overcome crisis and challenges in economy, which has affected and increase in government borrowings, weakening rupee, increasing trade deficit, rising inflation, unemployment and interest rate, unstable political and economic conditions. Securities Exchange and Commission of Pakistan impose and amend new as well as old rules and regulations for the members of Karachi Stock Exchange to comply in order to have a better control in this tough economic situation. State Bank of Pakistan continued to tighten its monetary policy to control the current situation. Petroleum prices declined but, have no effect on food, oil, gasoline and electricity prices instead, steady increase is observed as well as inflation is not likely to ease during financial year 2009.

## **Stock Market Review**

An equity market of Pakistan is stabilizing after facing tough time. After Karachi Stock Exchange (Guarantee) Limited preventive measure to reduce the speed of dip in the market, the results are exceptionally well. The confidence of investor are returning to it's usual position despite the impact of global oil, gasoline, electricity and commodity prices has increased and affects the overall volume of business in the economy is stabilizing. One of the many reasons, Stock Market is stabilizing is that International Monetary Fund (IMF) released the second tranche of US\$ 847 million as well as world bank also released US\$ 500 million to Pakistan.

At the beginning of financial year July 01, 2008 KSE-100 index was 12,227.40 after that stock market reflected a negative growth trail and it ended up 6,860.22 at the third quarter March 31, 2009. During nine months KSE-100 index touched all time high of 12,275.53 and ended at a low of 4,782.26 points. The economic activities remained plagued with political uncertainty, deteriorating law and order situation in the country especially northern areas, it caused concern among foreign and as well as local investors, the selling pressure remain continues in all sectors.



## **Outlook and Prospective**

Certainly the FY 2009 is to be another challenging year for Pakistan's economy which is likely to characterize by high inflation and falling GDP growth, weakening macroeconomic indicators, political, law, and order situation do not suggest a turnaround performance over a short term. However, once the political reconciliation is reached and the government attention is focused on the real macroeconomics issues, the economic environment will improve, the country could face a better economic environment going forward. The company is continuing to focus on its strengths in the brokerage business and also diversify its services in other market segments in order to strengthen its revenue sources.

## Acknowledgements

The Board of Directors of your company would like to express its gratitude to the clients and business partners for their faith and support and the employees for their dedication and commitment.

The Board is gratefully acknowledges to the Securities & Exchange Commission of Pakistan and the Karachi Stock Exchange (Guarantee) Limited for their guidance and support.

On behalf of the Board.

Muhammad Munir Issani Chief Executive Officer/ Director Haji Abdul Ghani Chairman

Karachi: April 25, 2009



# Condensd Interim Balance Sheet As at March 31, 2009

	Note	March 31, 2009 (Un-Audited) Rupees	June 30, 2008 (Audited) Rupees
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	6	1,517,068	3,144,943
Intangible assets		242,500	310,000
Stock exchange membership card and room	7	95,525,000	95,525,000
Long term deposit		1,037,500 98,322,068	1,037,500
CURRENT ASSETS		90,322,000	100,017,443
Short term investments	8	189,336,399	598,507,905
Trade debtors - unsecured, considered good		126,601,303	129,331,338
Accrued income		-	9,705,483
Taxation - net		3,391,446	1,412,485
Advances, deposits and prepayments	9	905,534	8,561,848
Other receivables	10	840,960	866,559
Cash and bank balances	11	2,693,727 323,769,369	1,879,333 750,264,951
TOTAL ASSETS		422,091,437	850,282,394
TO TALL AGGLIG		422,001,401	
EQUITY AND LIABILITIES CAPITAL AND RESERVES Authorized share capital 30,000,000 ordinary shares of Rs. 10/- each Issued, subscribed and paid up capital 25,000,000 ordinary shares of Rs. 10/- each fully paid in cash Shares premium Unappropriated profit		250,000,000 75,000,000 (25,659,840) 299,340,160	250,000,000 75,000,000 71,991,007 396,991,007
LONG TERM LIABILITIES		233,340,100	330,391,007
Long term financing	12	_	250,000,000
Deferred taxation		14,860	79,217
		14,860	250,079,217
CURRENT LIABILITIES			
Short term borrowings		69,086,527	142,352,592
Creditors, accrued and other liabilites		53,649,890 122,736,417	60,859,578 203,212,170
CONTINGENCIES AND COMMITMENTS	13	122,730,417	203,212,170
TOTAL EQUITY AND LIABILITIES	13	422,091,437	850,282,394
TOTAL EXOTT AND EMBILITIES		422,001,401	
The annexed notes form an integral part of these financial st	atements.		
Chief Fuses the			— l
Chief Executive		Director	



# Condensed Interim Profit and Loss Account (Un-Audited) For the Nine Month Period Ended March 31, 2009

Note	July 01, 2008 to March 31, 2009 Rupees	July 01, 2007 to March 31, 2008 Rupees	January 01, 2009 to March 31, 2009 Rupees	January 01, 2008 to March 31, 2008 Rupees
Income	16,391,493	64,821,638	1,972,938	17,122,274
(Loss)/Gain on investments measured				
at fair value through profit and loss	(79,780,085)	47,735,806	(42,830,441)	29,958,484
	(63,388,592)	112,557,444	(40,857,503)	47,080,758
Administrative expenses	12,709,329	29,813,360	2,995,659	8,259,030
	(76,097,921)	82,744,084	(43,853,162)	38,821,728
Other income	441,624	79,077	441,624	17,227
	(75,656,297)	82,823,161	(43,411,538)	38,838,955
Financial charges	21,635,974	24,400,017	3,585,575	8,620,559
Net (loss)/profit for the period	(97,292,271)	58,423,144	(46,997,113)	30,218,396
Provision for Taxation				
Current	(422,933)	-	(41,896)	-
Deferred	64,357	-	54,668	-
Prior	_	_	_	_
	(358,576)		12,772	
Net (loss)/profit after taxation	(97,650,847)	58,423,144	(46,984,341)	30,218,396
(Loss) / earnings per share - basic	(3.906)	3.626	(1.879)	1.648
and diluted				

Appropriations have been reflected in the statement of changes in equity.

The annexed notes form an integral part of these financial statements.

Chief Executive	Director



# Condensed Interim Cash Flow Statement (Un-Audited) For the Nine Month Period Ended March 31, 2009

	2009 Rupees	2008 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Net (loss) / profit for the period Adjustment for non cash items:	(97,292,271)	58,423,144
Adjustment for non cash items:  Depreciation  Amortization on intangible assets  Gain on sale of fixed assets  Loss / (Gain) on investments measured at fair value through	912,799 67,500 (441,624)	615,325 67,498 -
profit and loss Financial charges	79,780,085 21,635,974 4,662,463	(47,735,806) 24,400,017 35,770,178
Decrease / (Increase) in current assets		
Accrued income Trade debtors Advance, deposits and prepayments Other receivables	9,705,483 2,730,035 7,656,314 25,599 20,117,431	1,310,956 (12,909,257) (119,549,953) 3,345,404 (127,802,850)
(Decrease) in current liabilities Creditors, accrued and other liabilities	(2,805,597)	(127,802,850)
Financial charges paid Taxes - paid	(25,112,440) (2,401,894) (30,319,931)	(1,277,045) (6,139,829) (25,846,640)
Net cash used in operating activities	(5,540,037)	(117,879,312)
CASH FLOWS FROM INVESTING ACTIVITIES  Purchase of tangible fixed assets  Proceeds from sale from property and equipment  Purchase of intangible fixed assets  Purchase of KSE room  Short term investment  Placement and finance  Long term deposit  Net cash generated / (used) in investing activities	(218,300) 441,624 - 4,397,172 - 4,620,496	(1,322,425) (200,000) (8,025,000) (42,511,457) 40,928,245 (37,500) (11,168,137)
CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of long term financing Issuance of shares	(250,000,000)	100,000,000
Share Premium  Net cash (used) / generated from financing activities  Net (decrease) / increase in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the end of the period	(250,000,000) (250,919,541) 184,526,741 (66,392,800)	75,000,000 175,000,000 45,952,551 258,330,064 304,282,615
Cash and cash equivalents comprise of: Cash and bank balances Short term running finance Short term borrowings	2,693,727 	54,282,615 250,000,000 - 304,282,615
The annexed notes form an integral part of these financial statements.		
Chief Executive	Director	



# Condensed Interim Statement of Changes in Equity For the Nine Month Period Ended March 31, 2009

	Issued, subscribed and paid up capital	Share premium	Unappropriat ed profit	Total	
	<b>-</b>	Rup	ees —		
Balance as at July 01, 2007	150,000,000	-	14,544,003	164,544,003	
Share issue during the period	100,000,000	75,000,000	-	175,000,000	
Net profit during the period					
Marach 31, 2008	-	-	58,423,144	58,423,144	
Net loss during the period June 30, 2008	-	-	(976,140)	(976,140)	
Balance as at June 30, 2008	250,000,000	75,000,000	71,991,007	396,991,007	
Balance as at July 01, 2008	250,000,000	75,000,000	71,991,007	396,991,007	
Net loss during the period	-	-	(97,650,847)	(97,650,847)	
Balance as at March 31, 2008	250,000,000	75,000,000	(25,659,840)	299,340,160	
The annexed notes form an integral part of these financial statements.					
Chief Executive			Director		



# Notes to the Financial Statements For the Nine Months Period Ended March 31, 2009 (Un-Audited)

## 1 NATURE AND STATUS OF BUSINESS

- 1.1 Dawood Equities Limited (" the Company") was incorporated in Pakistan as public limited company on May 3, 2006 under the Companies Ordinance, 1984. The registered office of the Company is situated at 1700- A, Saima Trade Towers, I.I. Chundrigar Road, Karachi. The Company's principal business is trading and brokerage of listed equities, underwriting and investment etc.
- 1.2 The Company commenced commercial operations from October 3, 2006.

## 2 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of Companies Ordinance, 1984. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan (SECP) differ with the requirements of these standards, the requirements of Companies Ordinance, 1984 or the requirements of the said directives take precedence.

## 3. BASIS OF PRESENTATION

These financial statements are unaudited but subject to limited scope review by auditors.

The disclosures made in these financial statements have, however, been limited in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting".

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984 or the requirements of the said directive take precedence.

These condensed interim financial statements have been presented in Pakistan Rupee, which is the functional currency of the Company.



## 4. ESTIMATES

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 30 June 2008 except for property, plant and equipment and intangible.

During the period the Company has changed the method of charging depreciation. Previously, depreciation on additions was charged for the whole year in the year of additions and no depreciation was charged in the year of disposal. Now, depreciation on additions is charged from the date on which asset is acquired till its disposal. The change in accounting estimates has been applied prospectively. Had there been no change in accounting estimate the loss for the nine months ended 31 March 2009 would have been lower by 0.196 million. The carrying amount of property plant and equipment would have no effect.

## 5. ACCOUNTING POLICIES

The accounting policies adopted and methods of computation followed in the preparation of these condensed interim financial statements are the same as those for the preceding published annual financial statements for the year ended June 30, 2008.



#### DAWOOD EQUITIES LIMITED June 30, March 31, 2009 2008 (Audited) (Un-audited) Note Rupees Rupees PROPERTY, PLANT AND EQUIPMENT Opening net book value 3,144,943 1,662,596 Additions 6.1 218,300 2,672,515 Disposals (1,412,115)Depreciation charged / adjusted (434,060)(1,190,168) 3,144,943 Closing net book value 1,517,068 6.1 Following additions in assets at cost were made during the period: Computers 189,000 1,005,975 29,300 186,050 Office equipments Furniture and fixtures 1,480,490 Motor vehicles 218,300 2,672,515 STOCK EXCHAGE - MEMBERSHIP CARD Membership Card Karachi Stock Exchange - At cost 87,500,000 87,500,000 Room Karachi Stock Exchagne - At cost 8,025,000 8,025,000 95,525,000 95,525,000 SHORT TERM INVESTMENTS Fair value through profit and loss Held for trading Ordinary shares 8.1 34,418,894 105,131,294 Units of open end funds 8.2 2,326,849 2,898,185 Initially designed at fair value throughprofit & loss account 8.3 152,590,656 165,478,426 Held to maturity Certificate of Investment Financial institution 100,000,000 Placement of fund

75,000,000

150,000,000

598,507,905

189,336,399

Financial institution

Modaraba



		■ DAW(	OOD EQUITIES LIMIT	ΓΕD ===	
Г			OOD EQUITIES EIMI		
	No. of			March 31,	June 30
	Shares 2009	Shares 2008		2009 (Un-audited)	2008 (Audited
Ι.	2009			Rupees	Rupees
8.1			Held to trading		
			Ordinary shares Quoted securities		
	724 050	721.050	First Dawood Investment Bank Limited	12 201 606	67,370,787
	731,950 190	731,950 190	BRR Guardian Modaraba	12,201,606 532	1,35
	15,000	15,000	Askari Commercial Bank Limited	244,650	602,850
	5,000	5,000	United Bank Limited	256,650	425,450
	4,400	1,000	Pakistan Petroleum Limited	762,388	245,990
	1,000	1,000	The Bank Of Punjab	11,090	31,130
	2,700	2,700	National Bank Of Pakistan Limited	237,870	398,250
	25,000	25,000	Bank Al Habib Limited	856,800	1,055,500
	1,150	1,150	Bank Al Falah Limited	16,111	47,219
	509,600	509,600	American Life Insurance Company Limi		24,970,400
	25,000	25,000 3,625	Habib Metropolitan Bank Limited IGI Insurance Limited	615,500	1,029,250
	5,437 6,000	6,000	New Jubilee Insurance Limited	352,155 350,400	818,235 1,010,640
	2,000	2,000	Fauji Fertilizer Company Limited	217,300	264,640
	2,500	2,500	The Hub Power Company Limited	51,550	71,500
	34,500	35,000	Bosicor Pakistan Limited	222,870	469,000
	213,673	223,673	Engro Polymer & Chemical Limited	4,816,190	6,280,738
	2,222	2,000	Arif Habib Bank Limited	11,688	38,360
	1,587,322	1,592,388		34,418,894	105,131,294
8.2	No. of Units 2009	No. of Units 2008			
			Units of open end funds		
	79,634.9871	77,535.8015	NAFA Stock Fund	506,088	888,894
	107,276.4598	101,967.6131	NAFA Islamic Income Fund	985,721	1,055,69
	100,000.0000	100,000.0000	NAFA Islamic Multi-Asset Fund	835,040	953,600
3	286,911.4469	279,503.4146		2,326,849	2,898,185
8.3			Initially designed at fair value through profit & lo	oss	
۳.۰			Ordinary shares		
			Quoted securities		
	386,713	257,292	First Dawood Investment Bank Limited	6,446,506	1,826,691
	567,613	516,012	Dawood Capital Management	2,889,150	14,396,735
	954,326	773,304		9,335,656	16,223,426
			Ordinary shares		
1			Ordinary shares Unquoted securities		
	14,325,500	14,925,500	Dawood Family Takaful Company Limited	143,255,000	149 255 000
1	15,279,826	15,698,804		152,590,656	
1					,,
9.			ND PREPAYMENT		
1		- Considered g	ood)		
1		against salary		73,250	116,754
		against expens		100,000	300,000
1	Trade de		9.1	609,096	7,816,278
1	Prepaym	ents		<u>123,188</u>	328,816
1				905,534	<u>8,561,848</u>
1					



# $\equiv$ DAWOOD EQUITIES LIMITED $\equiv$

9.1 This deposit comprises of exposure deposit against future contracts amounting to Rs. 0.333 million (June 30, 2008: Rs. 7.341 million), exposure deposit against provisional listing amounting to Rs. 0.276 (June 30, 2008: Rs. 0.276 million) and initial deposit against provisional listing amounting to Rs. Nil (June 30, 2008: 0.200 million).

10.	OTHER RECEIVEABLE (Unsecured - considered good)	Note	March 31, 2009 (Un-Audited) Rupees	June 30, 2008 (Audited) Rupees
	Dividend receivable from clients		120,344	10,500.00
	Other receivables		720,616	856,059
			840,960	866,559
11.	CASH AND BANK BALANCES  Cash at banks - current accounts	11.1	2,693,727	1,879,333
	odon de banno dan one docodino	11.1		======

11.1 Current account carries Nil mark-up rate (June 30, 2008 : 1.25% to 1.75% per annum)

## 12. LONG TERM FINANCING

Secured

 Financial Institution
 100,000,000

 Modaraba
 150,000,000

 250,000,000

# 13. CONTINGENCIES AND COMMITMENTS

# 13.1 Contingencies

The company has filed a suit in the Honorable Sindh High Court Karachi against one of our client against recovery of Rs. 75.436 million.

# 13.2 Commitments

There were no capital commitments as at the balance sheet date.



## 14. TRANSACTION WITH RELATED PARTIES

Related parties comprises of major shareholders, associated companies with or without common directors, other companies with common directors, retirement benefits fund, directors, key management personal and their close family members.

Contributions to and accruals in respect of staff retirements and other benefits plans are made in accordance with the terms of the contribution plan. Remuneration to the chief executive in accordance with the terms of their appointment.

Details of transactions with related parties and balances with them as at the period-end were as follows:

July 01, 2008 to March 31, 2009 Rupees (Un-Audited)

July 01, 2007 to March 31, 2008 Rupees (Un-Audited)

With Key Management Personnel
Remuneration to Chief Executive Officer

1,586,262

## 15. DATE FOR AUTHORIZATION FOR ISSUE

The Board of Directors of the Company authorized these financial statements for issue on April 25th, 2009.

# 16. GENERAL

Amounts have been rounded off to the nearest rupee unless otherwise stated,

Chief Executive		_	Director

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